

## Trusco Nakayama Corporation Fiscal Year Ending December 2026 Monthly sales results

### (Non-consolidated) Net sales by sales segment

(Unit: million yen, %)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Factory route	<b>2026</b>	<b>16,785</b>	<b>17,847</b>											<b>34,583</b>
	2025	15,793	17,109											32,902
	YoY change	+ 6.0	+ 4.3											+ 5.1
	Plan ratio	+ 1.6	△ 0.6											+ 0.4
e-business route	<b>2026</b>	<b>6,785</b>	<b>6,849</b>											<b>13,634</b>
	2025	5,707	6,045											11,752
	YoY change	+ 18.9	+ 13.3											+ 16.0
	Plan ratio	+ 5.4	+ 3.2											+ 4.3
Home center route	<b>2026</b>	<b>2,043</b>	<b>2,254</b>											<b>4,298</b>
	2025	2,131	2,019											4,150
	YoY change	△ 4.1	+ 11.7											+ 3.6
	Plan ratio	△ 8.1	+ 0.4											△ 3.8
Overseas route	<b>2026</b>	<b>221</b>	<b>188</b>											<b>410</b>
	2025	183	164											348
	YoY change	+ 20.9	+ 14.4											+ 17.8
	Plan ratio	+ 22.5	+ 3.5											+ 13.0
[Total]	<b>2026</b>	<b>25,786</b>	<b>27,140</b>											<b>52,926</b>
	2025	23,815	25,338											49,153
	YoY change	+ 8.3	+ 7.1											+ 7.7
	Plan ratio	+ 1.9	+ 0.4											+ 1.1

	Days	19	18	21	21	18	22	22	20	19	21	19	22	242
Number of business days	YoY change	+ 0	+ 0	+ 1	+ 0	△ 2	+ 1	+ 0	+ 0	△ 1	△ 1	+ 1	+ 0	△ 1

### Net sales per day

(Unit: million yen, %)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	<b>2026</b>	<b>1,357</b>	<b>1,507</b>											<b>1,430</b>
	2025	1,253	1,407											1,328
	YoY change	+ 8.3	+ 7.1											+ 7.7

### (Non-consolidated) Net sales results by department and comparison with the same month of the previous year

(Unit: million yen, %)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Cutting tools	<b>2026</b>	<b>783</b>	<b>828</b>											<b>1,611</b>
	2025	702	756											1,459
	YoY change	+ 11.5	+ 9.4											+ 10.4
Production processing tools	<b>2026</b>	<b>1,875</b>	<b>2,080</b>											<b>3,956</b>
	2025	1,810	1,940											3,751
	YoY change	+ 3.6	+ 7.2											+ 5.5
Construction Supplies	<b>2026</b>	<b>3,043</b>	<b>3,262</b>											<b>6,305</b>
	2025	2,852	2,988											5,841
	YoY change	+ 6.7	+ 9.1											+ 7.9
Work Supplies	<b>2026</b>	<b>4,674</b>	<b>4,780</b>											<b>9,454</b>
	2025	4,382	4,495											8,877
	YoY change	+ 6.7	+ 6.3											+ 6.5
Hand tools	<b>2026</b>	<b>4,354</b>	<b>4,554</b>											<b>8,909</b>
	2025	4,119	4,453											8,572
	YoY change	+ 5.7	+ 2.3											+ 3.9
Environmental safety Supplies	<b>2026</b>	<b>4,898</b>	<b>5,167</b>											<b>10,066</b>
	2025	4,416	4,669											9,085
	YoY change	+ 9.6	+ 10.7											+ 10.1
Logistics/ StorageSupplies	<b>2026</b>	<b>2,434</b>	<b>2,561</b>											<b>4,995</b>
	2025	2,319	2,447											4,766
	YoY change	+ 5.0	+ 4.7											+ 4.8
LaboratorySupplies	<b>2026</b>	<b>1,000</b>	<b>1,070</b>											<b>2,070</b>
	2025	949	976											1,925
	YoY change	+ 5.4	+ 9.6											+ 7.5
Office Supplies/ Storages	<b>2026</b>	<b>2,616</b>	<b>2,671</b>											<b>5,288</b>
	2025	2,134	2,458											4,592
	YoY change	+ 22.6	+ 8.7											+ 15.2
Other Products	<b>2026</b>	<b>163</b>	<b>163</b>											<b>327</b>
	2025	128	152											281
	YoY change	+ 27.5	+ 7.3											+ 16.5
[Total]	<b>2026</b>	<b>25,786</b>	<b>27,140</b>											<b>52,926</b>
	2025	23,815	25,338											49,153
	YoY change	+ 8.3	+ 7.1											+ 7.7

※Since the December 2022 fiscal year, we have applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29) and related standards.